

# Wish you could get to hybrid cloud—fast? You're closer than you think.

More than 30% of organizations expect that within three years, they'll access 45.5% of IT resources through some form of cloud—public, private, or hybrid.\*

That's an impressive number, and there's a reason for it: the cloud is packed with benefits. And if you're a VMware customer, you're already halfway there. vCloud Air is built on the trusted VMware vSphere® platform, so it's simply an extension of your current data center.

Let's take a look at how the benefits break down.



\*IDC's 2012 North American CloudTrack Survey.

## 1. Get the broadest OS and application support.

vCloud Air supports over 5,000 applications and 90-plus operating systems. Workloads can be moved seamlessly without change because you don't have to adapt code for any existing applications.

## 2. Go live faster. Much faster.

A unified platform lets you develop and test new applications without wasting valuable time learning new skills or processes. And with new applications, you can write once and deploy anywhere—onsite, offsite, or a combination of both.



## 3. Extend your virtual network without extending your to-do list.

Stretch your network from your data center to the cloud without the need for manual configuration changes.

## 4. Get the same level of security, availability, and performance from the platform you know and trust.

Extend your data center to the cloud and rely on the underlying platform to deliver built-in high availability of your applications at no additional cost.

## 5. Keep costs—and risks—low.

Leverage your existing investments, processes, and expertise to lower your risk and total cost of ownership as well as avoid retraining your workforce.



## 6. Stay confident about security and compliance.

Have confidence in your current onsite security, control, and compliance settings? Perfect. You can leverage all of your existing IT policies with vCloud Air for a safe trip to the cloud.

## 7. Give your business room to innovate.

With a secure and consistent infrastructure, you have the freedom to set up, tear down, test, and deploy applications—without building an infrastructure or making a huge capital investment.



## 8. Get support from the people you trust.

The people you call for your onsite data center are the very same people you'll call for help with vCloud Air.

## 9. Go ahead, grow all you like.

Drive beyond the limits of predefined virtual machine sizes. Create virtual machines of any size, expand them as needed, and even decommission them based on resource needs.

## 10. Understand your bill.

Your cloud service is a term-based subscription based on capacity. Knowing your specific capacity needs along with our monthly subscription rates allows you to predict and plan budgets accordingly.