



***Core Competencies: Product and Professional Services Offerings***

***Company Profile***

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# Who is ASK ?

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- Founded in 1993
- Leading Value-Added Reseller & Systems Integrator
- Represent Top Tier Hardware & Software Manufacturers
- Maintain Strong Business Partner Relationships
- Offer Best In Class Professional Services
- Proactive & Reactive Support Offerings
- Growing National Client Base
- Top 25 “Software Developers” Philadelphia & Metro Area
  - *Philadelphia Business Journal* every year 2004 - 2016
- Top 25 “Systems Integrators” Philadelphia & Metro Area
  - *Philadelphia Business Journal* every year 2005 - 2016
- Top 25 “Computer Consultants” Philadelphia & Metro Area
  - *Philadelphia Business Journal* new for 2016
- Top 25 “Tech Employers” Philadelphia & Metro Area
  - *Philadelphia Business Journal* 2017 - 2024 replaces all previous IT award categories

# Systems Integration Practice

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- Server Implementation & Consolidation
- Storage & SAN Implementation
- Windows Server / Advanced Server
- UNIX/Linux & Windows Server Optimization
- Layer 3 Routing & Switching
- Firewall, VPN, Security & Auditing
- EDR MDR Endpoint Protection
- Cloud based Hosted Voice
- Cloud based Hosted Servers and Applications
- Power Consolidation
- Data Center Design
- Disaster Recovery
- Backup Solutions

# Strategic Alliances

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# Software Application Practice

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- C, C++, ASP, Java, Perl, PHP Development and Support
- UNIX/Linux Scripting
- Microsoft - SQL, Visual Basic, .NET
- Mobility Enterprise Application Development Solutions
- Internet based Electronic Commerce Solutions

# Hardware Products:

## *Servers, Storage, Communications & Networking*

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- Palo Alto Next Generation Firewall
- Datto BDR
- HPe Aruba Networks Switching
- HPe Aruba Wireless
- Cisco:
  - Routing
  - PoE Switching
  - Meraki Wireless
  - ASA Firewall & Security
  - Lancope Stealthwatch
- Vertiv Power, Cooling & Racks (formerly Liebert)
- Dell PowerEdge, Blade Servers, & PowerVault Storage
- HPe Rack, Pedestal, & Blade Servers
- HP-UX PA-RISC, Integrity Servers & Workstations
- Nutanix Storage
- Zebra Enterprise Mobility Technology/Printing
- SonicWall Firewall

# Software Products:

## *Operating Systems, Middleware, Security, & Management*

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- Microsoft Windows Server
- Linux (All flavors)
- VMware
- Microsoft HyperV
- Aruba ClearPass
- HP-UX
- Veeam
- Datto Backupify
- Sophos Intercept X EDR MDR
- Symantec & Webroot AV
- Splunk
- AT&T AlienVault OSSIM
- Gigamon
- Datto RMM
- Zix Corp
- Esker VSI Fax
- Deep Instinct
- Vade



# Mission Critical Support Practice

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- **ASK** Customizable Contract Support:
  - Managed Services
    - Premise & Cloud Based 7x24 Monitoring & Support
    - Onsite and Offsite Support Offerings
    - Server, Workstations, LAN & WAN device Support
  - Pre-Paid Block Of Time
  - **ASKflex** Support
  - Hybrid Models
- **ASK** UNIX/Linux Administration and Support
- **ASK** Microsoft Server and Exchange Server Administration and Support
- **ASK** Proactive & Reactive Support Contracts

# Diverse Client Base



## Company Resources

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